

GAF Nordic

Helsinki September 2017



Thanks for the invitation

Good to be here!



Who is participating from Norway?

Matthias Gullberg/board member and
club manager at Asker Golf club;
20 min outside Oslo



Who is participating from Norway?

Arne Giving/chairman of the Board and
retired club manager



The Golf Industry in Norway to-day

- 180 golf clubs
 - * 17 courses with 6 holes
 - * 89 courses with 9 holes
 - * 63 courses with 18/18+ holes
- 95.000 memberships (app. 550/club), which means a decrease of 3 – 4 % since last year.
- Less than 25 % are women.
- NGF is the 4.th biggest Federation within NIF.
- NGF has a 50/50 representation in the Board.
- NGF has the chairman of the Confederation of all Federations in Norway



The Golf Industry in Norway to-day

- Financial standing for the clubs/course owners are still very tuff.
- NGF has a financial challenge
- Between 1/3 and 40 % of the clubs have employed staff.
- 32 of 60 clubs do not have the same manager as for 24 months ago
- NGF has too many persons in their staff
- There are too many holes/too few players in Norway
- NGF is not always «walking in the same direction as the clubs»



GAF Norway

- No administration; which means:
 - * Not too active
- Difficult to recruit persons to the Board
- Same managers both in GAF and in the “Course Owners Association”
- Much the same focus in both organisations
- Turnover app; € 15.000



Future

- PGA, NGA, FNG and GAF have established a meetingpoint together with NGF
- NGF understand the need of closer co-operation with especially FNG/GAF – both without permanent staff
- All discuss a possibility for a «small edition» of «Golfens Hus»
- What about a common secretary for FNG and GAF in the future?



What else i happening?

- NGF is planning for the Congress in November this year
- Disagreement between the Federation and the Organisations concerning the greenfee agreement – established i 1992
- GAF is represented within the election committee, which means a possibility to recruit a person with «Club manager» experience into the Board.
- I'm comming to Stenungssund next month!

